



ANTIRETROVIRAL (ARV) PRICE LIST

The Clinton Foundation HIV/AIDS Initiative (CHAI) supports national governments to expand high-quality care and treatment to people living with HIV/AIDS. CHAI offers reduced prices for antiretrovirals (ARVs) to members of its Procurement Consortium.

SUPPLIERS & PRODUCTS

CHAI has agreements with seven manufacturers of ARV formulations, active pharmaceutical ingredients and/or pharmaceutical intermediates: Aspen Pharmacare, Cipla, Hetero Drugs, Matrix Laboratories, Mchem Pharma Group, Ranbaxy and Strides Arcolab. It also has commercial contracts with other suppliers of pediatric formulations. The ARVs included in CHAI's pricing agreements are: abacavir (ABC), didanosine (DDI), efavirenz (EFV), emtricitabine (FTC), lamivudine (3TC), lopinavir/ritonavir (LPV/r), nevirapine (NVP), stavudine (d4T), tenofovir (TDF) and zidovudine (AZT).

TERMS & CONDITIONS

Prices listed below are available to countries participating in the CHAI Procurement Consortium, which currently includes 72 nations. These prices apply to procurements using funding from local governments, the Global Fund and/or UNITAID which are conducted to support public care and treatment programs. Products should be purchased directly from partner suppliers or through procurement agents representing the aforementioned programs and funding sources. For pediatric formulations, some products (as indicated in the list) are available on the basis of CHAI acting as the procurement or sourcing agent. For all TDF products, the prices from Matrix are available only to countries covered under the Gilead Voluntary License. To enquire about a particular country's eligibility for the Matrix TDF product prices, please contact Rikha Rani at rrani@clintonfoundation.org. Access to CHAI prices assumes prompt payment following the shipment of orders. Requests to suppliers and/or tenders should reference membership in the CHAI Procurement Consortium but need not be restricted to CHAI partners.

PRICES

CHAI prices represent price ceilings at or below which members of the CHAI Procurement Consortium are able to access the specified products. Due to recent increases in the cost structure of CHAI's partner manufacturers, attributable to exogenous factors including exchange rate and tax policy changes, actual prices quoted by India-based partner manufacturers during the first quarter of 2008 may be up to 10% higher than the indicated ceiling prices for pediatric and adult second-line formulations. The net effect of these cost increases and ongoing cost reduction efforts will be reflected in the next update of the CHAI ARV Price List, which will be released by the end of March 2008, after which deviations from agreed price ceilings will no longer be permissible. Prices listed below are "Free on Board" (FOB) from the point of export, i.e. they do not include shipping and handling charges. Prices per year for pediatric formulations assume a 10 kg child.

QUALITY

CHAI is committed to the sustainable supply of high-quality ARVs, consistent with the specifications of dossiers approved by the World Health Organization (WHO) or a stringent regulatory authority such as the U.S. FDA. In the list below, footnotes specify the applicable quality standard for each formulation: (1) Listed by the WHO Prequalification Programme; (2) Approved by the U.S. FDA; (3) Submitted to the WHO and/or FDA for review; (4) Pending submission to the WHO and/or FDA and manufactured at a facility compliant with Good Manufacturing Practice (GMP).

Clinton Foundation HIV/AIDS Initiative—Antiretroviral (ARV) Price List

ADULT PRODUCT Name and strength	Packaging	Ceiling Price			Supplier					
		Per year	Per pack	Per pill	Aspen	Cipla	Hetero	Matrix	Ranbaxy	Strides
ABC (300mg)	HDPE bottle 60 tablets	\$331	\$27.58	\$0.46				√ ^{1,2}		
ddI (250mg)	HDPE bottle 30 capsules	\$156	\$12.97	\$0.43					√ ³	
ddI (400mg)	HDPE bottle 30 capsules	\$248	\$20.65	\$0.69					√ ³	
EFV (200mg)	HDPE bottle 90 capsules	\$240	\$19.80	\$0.22		√ ⁴			√ ¹	√ ³
EFV (600mg)	HDPE bottle 30 tablets	\$164	\$13.67	\$0.46		√ ^{1,2}		√ ^{1,2}		
3TC (150mg) + d4T (30mg) + NVP (200mg)	HDPE bottle 60 tablets	\$132	\$10.80	\$0.18		√ ^{1,2}	√ ¹	√ ³	√ ¹	
3TC (150mg) + d4T (40mg) + NVP (200mg)	HDPE bottle 60 tablets	\$140	\$11.40	\$0.19		√ ^{1,2}	√ ¹	√ ³	√ ¹	√ ²
3TC (150mg) + AZT (300mg) + NVP (200mg)	HDPE bottle 60 tablets	\$174	\$14.50	\$0.24		√ ^{1,2}		√ ³		
3TC (150mg) + AZT (300mg)	HDPE bottle 60 tablets	\$129	\$10.75	\$0.18		√ ^{1,2}		√ ²		
3TC (150mg)	HDPE bottle 60 tablets	\$36	\$3.00	\$0.05		√ ¹		√ ^{1,2}		
LPV/r (200/50mg)	HDPE bottle 120 tablets	\$695	\$57.92	\$0.48				√ ³		
NVP (200mg)	HDPE bottle 60 tablets	\$45	\$3.75	\$0.06		√ ^{1,2}		√ ³		
d4T (30mg)	HDPE bottle 60 capsules	\$36	\$3.00	\$0.05	√ ¹	√ ³	√ ⁴	√ ^{1,2}	√ ¹	√ ^{1,2}
d4T (40mg)	HDPE bottle 60 capsules	\$45	\$3.60	\$0.06	√ ¹	√ ³	√ ⁴	√ ^{1,2}	√ ¹	√ ^{1,2}
TDF (300mg)	HDPE bottle 30 tablets	\$149	\$12.42	\$0.41		√ ³		√ ²		
TDF + 3TC (300/300mg)	HDPE bottle 30 tablets	\$179	\$14.92	\$0.50		√ ⁴		√ ³		
TDF + FTC (300/200mg)	HDPE bottle 30 tablets	\$225	\$18.75	\$0.63		√ ⁴		√ ³		
TDF + 3TC + EFV (300/300/600mg)	HDPE bottle 30 tablets	\$339	\$28.25	\$0.94				√ ⁴		
TDF + FTC + EFV (300/200/600mg)	HDPE bottle 30 tablets	\$385	\$32.08	\$1.07				√ ⁴		
AZT (300mg)	HDPE bottle 60 tablets	\$96	\$8.00	\$0.13		√ ¹		√ ³		

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PEDIATRIC PRODUCT		Ceiling Price			Supplier		
Name and strength	Packaging	Per year	Per pack	Per pill/ml	Via CHAI	Cipla	Ranbaxy
ABC (20mg/ml)	HDPE bottle 240ml	\$210	\$17.50	\$0.073	✓ ^{1,2}	✓ ³	
ddI (2g or 10mg/ml)	HDPE bottle 200ml	\$72	\$4.00	\$0.020	✓ ^{1,2}		
ddI (25mg)	HDPE bottle 60 tablets	\$28	\$1.16	\$0.019		✓ ⁴	
ddI (50mg)	HDPE bottle 60 tablets	\$26	\$2.16	\$0.036		✓ ⁴	
ddI (100mg)	HDPE bottle 60 tablets	\$187	\$7.80	\$0.130	✓ ^{1,2}	✓ ⁴	
ddI (150mg)	HDPE bottle 60 tablets	\$211	\$11.70	\$0.195	✓ ^{1,2}	✓ ⁴	
ddI (200mg)	HDPE bottle 60 tablets	\$187	\$15.60	\$0.260	✓ ^{1,2}	✓ ⁴	
EFV (50mg)	HDPE bottle 30 tablets	\$30	\$2.49	\$0.083	✓ ^{1,2}		
3TC (20mg) + d4T (5mg) + NVP (35mg)	HDPE bottle 60 tablets	\$63	\$2.70	\$0.045			✓ ³
3TC (40mg) + d4T (10mg) + NVP (70mg)	HDPE bottle 60 tablets		\$5.25	\$0.088			✓ ³
3TC (30mg) + d4T (6mg) + NVP (50mg)	HDPE bottle 60 tablets	\$54	\$2.24	\$0.037		✓ ^{1,2}	
3TC (60mg) + d4T (12mg) + NVP (100mg)	HDPE bottle 60 tablets		\$4.49	\$0.075		✓ ^{1,2}	
3TC (50mg/5ml)	HDPE bottle 240ml	\$22	\$1.80	\$0.008	✓ ^{1,2}	✓ ^{1,2}	
NVP (50mg/5ml)	HDPE bottle 240ml	\$44	\$1.95	\$0.008	✓ ^{1,2}	✓ ³	
d4T (1mg/ml)	HDPE bottle 200ml	\$49	\$1.35	\$0.007	✓ ^{1,2}	✓ ²	
d4T (15mg)	HDPE bottle 60 capsules	\$9	\$1.50	\$0.025	✓ ^{1,2}	✓ ⁴	
d4T (20mg)	HDPE bottle 60 capsules	\$11	\$1.80	\$0.030	✓ ^{1,2}	✓ ⁴	
AZT (50mg/5ml)	HDPE bottle 240ml	\$64	\$2.15	\$0.009	✓ ^{1,2}	✓ ¹	
AZT (100mg)	HDPE bottle 100 capsules	\$39	\$5.43	\$0.054	✓ ^{1,2}	✓ ¹	