AccessRH

Your trusted partner in sexual and reproductive health supplies, information, and procurement

• What is AccessRH
• Performance Metrics
• Barriers and Needs

Campbell Bright  bright@unfpa.org
What is AccessRH?

AccessRH is a UNFPA-managed procurement and information service for reproductive health supplies.

We offer NGOs and low and middle income governments efficient access to high quality, affordable commodities and increased supply chain visibility.
Trusted Partner in RH Procurement

Better Planning

Secure and Reliable Products

Easier Ordering
AccessRH Enables Better Planning

- Product information
- Transparent pricing information
- Historical and current shipment information
AccessRH Offers Secure and Reliable Products

- Quality-assured products
- Competitive pre-negotiated prices
- Reduced lead time for in-stock products
AccessRH Makes Ordering Easier

- Simplified ordering and financial process
- Follow your order
- Products from multiple manufacturers in one order
Performance Metrics
Benefits of AccessRH: Key Indicators

**Improved delivery performance for select RH commodities**
- Wait time savings (inventoried items)
- Number of shipments from inventory; clients
- Forecasts to suppliers for a range of items
- On-time delivery

**Expanded client access to quality, affordable RH commodities**
- Client feedback
- Clients (number, type, geographic range)
- Marketing and outreach activities

**Enhanced client access to consolidated, up-to-date information relevant for planning, ordering and managing RH supplies procurement**
- Client feedback
- Usage of tools/resources
- Up-to-date and accurate data
- Data coverage
Wait time for condoms decreases by about 11 weeks.
AccessRH has delivered over 253 million condoms from inventory.
63 External Clients in 45 Countries
Value of Orders: 27 million USD
External Clients: Number, Type 2011-2012

External Clients by Type - 2011 & 2012

External Clients with Orders Handled in the Quarter

- NGO
- MOH
- Other UN Agency
- UNDP
- cumulative total unique clients since 1 Jan 2011
“In comparison with other sources the price was most acceptable”

AccessRH Client Feedback Survey 2012

- 67% report orders arrived according to the schedule provided
- 80% expressed satisfaction with product quality
- 73% expressed satisfaction with product affordability
- 87% satisfied with service level and communication
Which pages are visitors viewing?

Views: 2012 Q2 vs. 2012 Q1 vs. 2011 Q4
### How Complete is RHInterchange Data?

<table>
<thead>
<tr>
<th>Year</th>
<th>Value in RHI</th>
<th>Value in DSR</th>
<th>% of DSR in RHI</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>$142,941,687</td>
<td>$207,518,815</td>
<td>69%</td>
</tr>
<tr>
<td>2006</td>
<td>$132,074,356</td>
<td>$208,554,702</td>
<td>63%</td>
</tr>
<tr>
<td>2007</td>
<td>$179,524,254</td>
<td>$223,156,613</td>
<td>80%</td>
</tr>
<tr>
<td>2008</td>
<td>$193,792,887</td>
<td>$213,728,167</td>
<td>91%</td>
</tr>
<tr>
<td>2009</td>
<td>$202,880,337</td>
<td>$238,800,882</td>
<td>85%</td>
</tr>
<tr>
<td>2010</td>
<td>$193,440,302</td>
<td>$235,163,014</td>
<td>82%</td>
</tr>
</tbody>
</table>
Objectives

- Explore needs of existing and potential clients
- Analyze AccessRH offering
- Elucidate incentives and barriers to use
- Increase awareness of AccessRH

8 countries across 4 regions
154 participants
MoH, UNFPA CO, NGO and global stakeholders
Market Research Results: Using AccessRH

**INCENTIVES & BARRIERS**

**INCENTIVES**
- Wide range of products
- Quality
- UNFPA well regarded
- Access to international products

**BARRIERS**
- Upfront payment
- Local bidding requirement
- Local product regulations
- In-country logistics
- Customs clearance
- Language issues

**AccessRH**
Market Research Results: Using AccessRH

Help address barriers and challenges

Spread the word about AccessRH

Funding for 2013-2016 project

BARRIERS

Upfront payment
Local bidding requirement
Local product regulations
In-country logistics
Customs clearance
Language issues
Access to reproductive health supplies starts here

www.MyAccessRH.org