AccessRH

Your trusted partner in sexual and reproductive health supplies, information, and procurement

Topics:
• Overview of AccessRH
• Client Experience
• Challenges
AccessRH is a UNFPA-managed procurement and information service for reproductive health supplies.

We offer NGOs and low and middle income governments efficient access to high quality, affordable commodities and increased supply chain visibility.
Trusted Partner in RH Procurement

- Better Planning
- Secure and Reliable Products
- Easier Ordering
AccessRH Enables Better Planning

- Product information
- Transparent pricing information
- Historical and current shipment information
RHI Inputs and Outputs

Order and shipment data
- Contraceptive method
- Quantity
- USD value
- Funding source
- Recipient
- Country
- Product
- Manufacturer
- Shipment date
- Receipt date
- PO number

RHI Interchange

Reports, graphs and maps
- Summary of shipments
- Quantity summary
- Value summary
- Geographic summary
- Shipment details
- Shipment history

Order and shipment data:
- Jan-07 - Dec-07 Injectables: 11,095,797
- Jan-08 - Dec-08 Injectables: 15,399,192
- Jan-04 - Dec-04 Orals - Combined: 12,809,370
- Jan-05 - Dec-05 Orals - Combined: 27,473,149
- Jan-06 - Dec-05 Orals - Combined: 45,582,476
- Jan-07 - Dec-07 Orals - Combined: 28,395,635
- Jan-08 - Dec-08 Orals - Combined: 30,194,001
- Jan-04 - Dec-04 Orals - Emergency: 847,500
- Jan-05 - Dec-05 Orals - Emergency: 285,350
- Jan-06 - Dec-06 Orals - Emergency: 956,350
AccessRH Offers Secure and Reliable Products

- Quality-assured products
- Competitive pre-negotiated prices
- Reduced lead time for in-stock products
AccessRH Online Product Catalog

- Contraceptives: 36
- Reproductive health kits: 20
- Medical equipment items: 447
- Pharmaceutical products: 285
“In comparison with other sources the price was most acceptable”
Quality-Assured Products

- Prequalification
- Technical evaluations
- Quality control and monitoring

WHO and ISO standards
93% reported satisfaction with quality
AccessRH Makes Ordering Easier

- Simplified ordering and financial process
- Follow your order
- Products from multiple manufacturers in one order
Ordering From AccessRH

Order Supplies from UNFPA

To order:

1. Select products from the AccessRH Catalog
2. Request a quote from UNFPA
3. Confirm order and transfer funds
63 External Clients in 45 Countries
Value of Orders: 27 million USD

Q1/2011-Q2/2012
How to Order from AccessRH

1. Select from AccessRH Catalog
2. Complete & send Request for Quotation Form
3. Receive Proforma Invoice & order confirmation form
4. Return signed confirmation form
5. Transfer funds
6. UNFPA processes client order
7. Shipment by air or sea
8. Arrival at port and customs clearance
The Order Process: Step 1
Select from AccessRH Catalog

Catalog

Valid from 1 August 2012 - This Catalog supersedes any previously issued AccessRH Catalog.

Please observe the following:
1. Freight - Please make provision for cost of freight when placing an order. Quote for freight will be obtained by UNFPA and added to your pro-forma invoice.
2. Insurance - Cost of Insurance will be added to your pro-forma invoice, calculated as 0.132% of the value of the order.
3. Handling fee - Handling fee will be added to your pro-forma invoice, calculated as 5% of (the value of the order + insurance).
4. Items will be delivered (per INCOTERMS 2010) with minimum 75% of shelf life remaining, where shelf life applies.
5. Minimum order quantity per item is USD 5,000 except where otherwise stated (contraceptive quantities shown in units).

In rare circumstances it may be possible for UNFPA to process orders of less value.

* Value of the order is calculated as: value of goods + sampling & testing (where applicable) + freight.

Please contact UNFPA at accessrh@unfpa.org to purchase products or make enquiries.

UNFPA will consider requests for items outside the Catalog on a case-by-case basis.

Disclaimer - This Catalog is provided for informational purposes. Information provided in the Catalog shall not be regarded as an offer, solicitation, or recommendation to buy any product, brand, or service from UNFPA. UNFPA makes no representations or warranties as to the accuracy, completeness, or suitability for a particular purpose. UNFPA does not accept any responsibility or liability with regard to the reliance on, or use of, this information. Please contact UNFPA at accessrh@unfpa.org to purchase products or make enquiries.

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<table>
<thead>
<tr>
<th>Product</th>
<th>Description</th>
<th>Sales Unit of Measure</th>
<th>Multiple Order Quantity</th>
<th>Estimated Price (USD per Unit of Measure)</th>
<th>UNFPA Item Identification Code</th>
<th>Minimum Order Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTRACEPTIVES</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Combined Low Dose Oral Contraceptive Pills</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Marvelon 28</td>
<td>Marvelon 28. Desogestrel 0.15 mg + ethinyl estradiol 0.03 mg (21 tablets) + placebo (7 tablets). Active ingredients: cellulose, D&amp;C Red 30, FD&amp;C Yellow 6, lactose, magnesium stearate, and polycrill potassium. Cycle = 28 tablets. One pack = 3 Cycles.</td>
<td>Cycle</td>
<td>100</td>
<td>0.6933</td>
<td>MARVELON28</td>
<td>4,500</td>
</tr>
<tr>
<td>Microgynon ED Fe</td>
<td>Microgynon ED Fe. Levonorgestrel 0.15 mg + ethinyl estradiol 0.03 mg (21 tablets) + ferrous fumarate 75 mg (7 tablets). List of excipients: Ferrous fumarate, lactose monohydrate, maize starch, povidone 25, talc, magnesium stearate, sucrose, povidone 700 000, macrogol 6000, calcium carbonate, glycerol 85%, titanium dioxide, ferric oxide pigment yellow, montanaglycol wax. Cycle = 28 tablets. One pack = 3 Cycles.</td>
<td>Cycle</td>
<td>720</td>
<td>0.27 - 0.40</td>
<td>MICROGYNON30</td>
<td>5,100</td>
</tr>
<tr>
<td>Zinnia</td>
<td>Ethinylestradiol/Levonorgestrel 30mg/150mg tablet (1 pack 3 cycles)</td>
<td>Cycle</td>
<td>N/A</td>
<td>0.225</td>
<td>ZINNIA</td>
<td>100,002</td>
</tr>
<tr>
<td>Ethinylestradiol/Levonorgestrel</td>
<td>Ethinylestradiol/Levonorgestrel 30 microgram /150 microgram tablet (1 pack 3 cycles)</td>
<td>Cycle</td>
<td>1.35</td>
<td>ETHINELEVO</td>
<td></td>
<td>31,900</td>
</tr>
<tr>
<td>Condoms (Male)</td>
<td>Manufacturers of male latex condoms procured by UNFPA meet the minimum requirements detailed in relevant ISO standards and the WHO/UNFPA Specification for Male Latex Condoms.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>53 mm Standard</td>
<td>Condom, male, 53 mm, standard (most commonly procured). Grow (ED) of 544 condoms</td>
<td>Grow (ED) of 544 condoms</td>
<td>50</td>
<td>3.58 - 4.35</td>
<td>CONDOM 53 STANDARD</td>
<td>2,000</td>
</tr>
<tr>
<td>53 mm 3 in 1: Ribbed, Dotted, Contoured</td>
<td>Condom, male, 53 mm, ribbed, dotted and contoured. Grow (ED) of 544 condoms</td>
<td>Grow (ED) of 544 condoms</td>
<td>50</td>
<td>3.85 - 4.55</td>
<td>CONDOM533IN1RDC</td>
<td>2,000</td>
</tr>
</tbody>
</table>

www.myAccessRH.org > Order > Catalog
The Order Process: Step 2
Complete and send Request for Quotation Form

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### A. Contact details - Please complete steps A.1-A.3

<table>
<thead>
<tr>
<th>A1 Customer details</th>
<th>Type of organization (please code):</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organization Name: Center for Community Health &amp; Disease Control</td>
<td>UN Agency ( ), NGO ( ), Government ( ), Other (please specify):</td>
</tr>
<tr>
<td>Funding source, if different from requesting organization: Government</td>
<td></td>
</tr>
<tr>
<td>Address: Sasaewa Mala</td>
<td>Last Name: Hajiemb</td>
</tr>
<tr>
<td>Mobile: 33093</td>
<td>Telephone (include country code): +960-301459, +960-7417365</td>
</tr>
<tr>
<td>Contact person first name: Nezaza</td>
<td>Telephone (include country code): +960-301459, +960-7417365</td>
</tr>
<tr>
<td>Email: <a href="mailto:nrrmb@health.gov.mv">nrrmb@health.gov.mv</a></td>
<td></td>
</tr>
</tbody>
</table>

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### B. Requested items

<table>
<thead>
<tr>
<th>Item No</th>
<th>UNFPA item identification code (Item description if item is not in AccessRH catalogue)</th>
<th>Quantity</th>
<th>Unit of measurement (i.e. vials, cycles, tablets, pieces etc.)</th>
<th>Remarks (e.g. special requests)</th>
<th>Mode of transportation (please one)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Exijuin</td>
<td>5972</td>
<td>Cycles</td>
<td>Prefer Micronor pills, however, UNFPA no longer has an LTA for the product.</td>
<td>Air (x)</td>
</tr>
<tr>
<td>2</td>
<td>Microgynon30</td>
<td>49540</td>
<td>Cycles</td>
<td>Prefer 21792 Regvidon pills and 32047 Microgynon pills. As UNFPA no longer has an LTA for Regvidon pills, it is included in the Microgynon request.</td>
<td>Air (x)</td>
</tr>
<tr>
<td>3</td>
<td>DMPA Dopo</td>
<td>4500</td>
<td>Vials</td>
<td>Pieces with needle</td>
<td>Sea/Land (x)</td>
</tr>
</tbody>
</table>
The Order Process: Step 2
Complete and send Request for Quotation Form

C. Special order requirements (if applicable)

Pre-shipment inspection (please check if applicable) □
Note: Pre-shipment inspection can only be carried out for certain products.

Post-shipment inspection (please check if applicable) □
Note: Post-shipment inspection can only be carried out for certain products and is discouraged by UNFPA.

Remarks:
Other special import or export requirements:

Requirements for INCOTERMS other than CIP (Port of Destination):

D. Special packaging/product requirements * (if applicable)

*Please note that special requirements e.g. customized foils, packaging, language and higher prices. Where applicable, the customer will need to provide artwork information, pantone codes for the colors, and exact text to be put on inserts/packaging.

Customized packaging (please check if applicable) □
Note: Please indicate type of package customization in section B under column "Remarks"

Language on packaging and/or insert (please check if applicable) □
Note: Please indicate desired language in section B under column "Remarks"

Male Condom related customization:

d.1 Customized condom foil (please check if applicable) □
d.2 Condom flavor/scent (please check if applicable) □
d.3 Condom color (please check if applicable) □
Note: Please provide detailed description in section B under column "Remarks"

What is customized artwork and printing?

Customized artwork and printing includes specific text and/or images on packaging, and specific text and/or language translation on inserts. In some cases, these services are also available on stickers, which can be fitted on the product packaging (not applicable to package inserts).

There are three main categories of packaging where customized artwork or printing can be displayed: these are the outer and inner packaging and package inserts.
The Order Process: Step 3
Receive Proforma Invoice & order confirmation
UNFPA Service Conditions

For the Procurement of Supplies and Services to Customers

Effective Date: November 1st 2011

1. Definitions

Customer means governments, specialized agencies or other intergovernmental or non-governmental organizations requesting UNFPA to provide procurement services;

Force majeure means acts of God, war (whether declared or not), invasion, insurrection, a similar nature of force;

Order Confirmation means the document that the Customer sends to UNFPA (in a pre-formatted format) accepting UNFPA’s offer to procure the Supplies as detailed in the Pro Forma Invoice;

Parties mean the Customer and UNFPA jointly and party individually;

Pro Forma Invoice means the document that UNFPA issues in response to the Customer’s request for quotation; it contains confirmation as to what UNFPA offers to procure, the cost and approval.

Request means the written request from the Customer to UNFPA detailing the supplies the Customer wishes UNFPA to provide a quotation for;

Supplies means supplies, equipment and material required for purposes related to the procurement of supplies, equipment and material related to the procurement of supplies, equipment and material.
The Order Process: Step 5
Transfer funds

Hi Natalia,

We have received funds against PI ARH-KI-01037 from Maldives MoH. As the proforma has expired on Aug 17, 2012, please order.

Also, please kindly upload your proforma invoice to the database.

Thanks,

Natalia

From: Natalia Andersen
Sent: Friday, August 24, 2012 3:29 PM
To: Fazi Eshankuliv
Cc: Miranda Wu Hansen; Klaus Greifenstein
Subject: RE: UNPPA July order - MALDIVES

Hi Fazi,

Could you kindly let us know if you have registered funds transfer related to the IPP request from Maldives: MV17.

Thank you.

Cheers,
Natalia
The Order Process: Step 6
UNFPA processes client order
The Order Process: Step 7
Shipment by air or sea
E. ORDER ARRIVES AT PORT OF DESTINATION

The standard Incoterm used by UNFPA are CIP (Port of Destination). Under these terms, the consignee is responsible for arranging import customs clearance. In some special cases, UNFPA may use different Incoterms due to the exigencies of the particular destination and/or product. If different Incoterms are desired, please notify UNFPA at the time the request form is submitted.
Lead Time for RH Supplies

- Review Catalog and request quotation: 1-4 weeks
- Order confirmation and funds transfer
- Stock
- Production: 1-4 weeks
- Shipment: 2-17 weeks
- Arrival at port of destination: 1-4 weeks

Total lead time 5-29 weeks depending on product specifications
“By procuring condoms through UNFPA, we received the product faster than [from] another sources”
Benefits of AccessRH: Key Indicators

Improved delivery performance for select RH commodities

- Wait time savings (inventoried items)
- Number of shipments from inventory; clients
- Forecasts to suppliers for a range of items
- On-time delivery

Expanded client access to quality, affordable RH commodities

- Client feedback
- Clients (number, type, geographic range)
- Marketing and outreach activities

Enhanced client access to consolidated, up-to-date information relevant for planning, ordering and managing RH supplies procurement

- Client feedback
- Usage of tools/resources
- Up-to-date and accurate data
- Data coverage
Wait time for condoms decreases by about **11 weeks**

**Graph Description:**
- **Production:** Increasing trend from 2011 Q1 to 2012 Q2.
- **Inventory:** Slightly fluctuating but generally low.
- **Wait time reduction:** Decreased from 14 to 2 weeks.
External Clients: Number, Type 2011-2012

External Clients by Type - 2011 & 2012

External Clients with Orders Handled in the Quarter

- NGO
- MOH
- Other UN Agency
- UNDP

cumulative total unique clients since 1 Jan 2011
Client Feedback: 2012 H1

- 67% report orders arrived according to the schedule provided
- 80% expressed satisfaction with product quality
- 73% expressed satisfaction with product affordability
- 87% satisfied with service level and communication
Which pages are visitors viewing?

Views: 2012 Q2 vs. 2012 Q1 vs. 2011 Q4
BARRIERS

Access to international products
UNFPA well regarded
Quality
Local product regulations
In-country logistics
Customs clearance
Language issues

INCENTIVES

Wide range of products
Pricing
UNFPA well regarded
Access to international products

Market Research Results: Using AccessRH
Donor confirms funds for MoH/Client

PGH guarantees 50%

Bank supplies Letter of Credit

MoH uses L/C to extend purchase order

MoH pays bank

Donor disburses funds

Supplies delivered to MoH

UNFPA uses LoC to pay order
Access RH

Access to reproductive health supplies starts here

www.MyAccessRH.org