INFORMED PUSH MODEL IN TOGO: A BEST PRACTICE IN PUBLIC/PRIVATE PARTNERSHIP FOR SUPPLY CHAIN EXCELLENCE

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**THE INFORM PUSH MODEL PROCESS/ FRAMEWORK**

### Key National Stakeholders
- CAMEG
- DSF
- DPLET

### Financial partners
- Bill & Melinda GATES Foundation
- UNFPA
- EngenderHealth

### Technical partner
- McKinsey & Company

### Main steps of implementation
- **Need assessment**
  - January 2014
- **Situational analysis**
  - April 2014
- **Design**
  - Mid-april 2014
- **Implementation and replication**
  - Mid-mai 2014
  - September 2014

### 37% unmet needs for family planning in the country

- Frequent stocks out of commodities at all levels:
  - 27% at the national level,
  - 100% at the regional level
  - 87% at the peripheral level

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15th General Membership Meeting of the Reproductive Health Supplies Coalition
IPM: HOW IT WORKS?

Objectives:
- 0% stock out at the PHC level
- 100% successful logistics information management

Before IPM
- Poor forecasting
- Lack of fund
- Procurement by self (ex., bike, motorcycle, taxi)

Informed Push Model
- Payment based on consumptions
- Margin saved
- Private operator

Order → Recovery → Information → Delivery → Difficulties
PREREQUISITES FOR THE MODEL TO WORK

1. A strong political will at various levels
   Updating scope of work. (task force, one year roadmap. Better task description)

2. A reorganization RHCS committee at National & Regional levels

3. One national procurement body

4. Adopt a model most adapted to the country context
   - A rigourous diagnosis at both at central, regional and peripheral levels
   - A conception to be inclusive and supported by sounded data.
   - A need of a strong steering committee for implementation

5. Demonstrate the heath system strenghtening value of the model
   Integration of the IPM in the HSS of the country

6. Have an adaptable/flexible model
   Step 1: FP products
   Step 2: Other essentials medicines
   Step 3: HIV/AIDS, TB and Malaria commodities (The Global Fund)
   Step 4: Vaccines (GAVI)
**ARCHIEVEMENT**

- **Phase 3 – National coverage**
  - 02 Regions covered
  - 304 PHC cleared
  - 9 FP and 14 essential drugs
  - 4 PHCs supplied / day
  - Daily feedback and alert / response system set up
  - 0% stock out noted in all covered PHCs

- **Phase 2 - Region Plateaux**
  - 12 districts
  - 177 PHCs

- **Phase 1 - Region Maritime**
  - 7 districts
  - 127 PHCs
EFFORTS MADE FOR CENTRAL LEVEL CONTRACEPTIVE AVAILABILITY

- Quantification of needs at country level twice a year
- Advocacy for domestic funding of FP products
- Establishment of FP stakeholders
- Strengthening capacity of the national commodity security committee
- Launching of the country FP repositioning plan
- Country pledge to FP2020