

# AccessRH

Your trusted partner in sexual and reproductive health supplies, information, and procurement

- What is AccessRH
- Performance Metrics
- Barriers and Needs



# What is AccessRH?

**AccessRH is a UNFPA-managed procurement and information service for reproductive health supplies**

**We offer NGOs and low and middle income governments efficient access to high quality, affordable commodities and increased supply chain visibility**

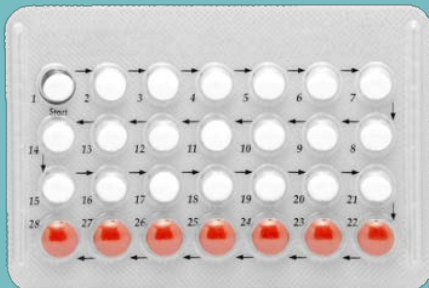


**BILL & MELINDA  
GATES foundation**



# Trusted Partner in RH Procurement

**Better  
Planning**



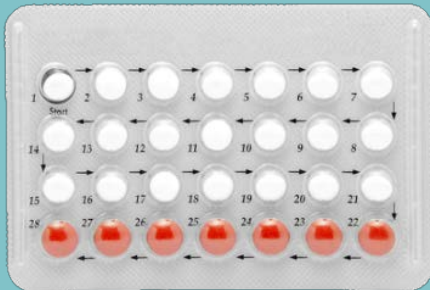
**Secure and  
Reliable  
Products**



**Easier  
Ordering**



# AccessRH Enables Better Planning



**Product  
information**

**Transparent  
pricing  
information**

**Historical and  
current  
shipment  
information**

## AccessRH Offers Secure and Reliable Products



**Quality-assured  
products**

**Competitive  
pre-negotiated  
prices**

**Reduced lead  
time for  
in-stock products**

# AccessRH Makes Ordering Easier



**Simplified  
ordering and  
financial process**

**Follow  
your order**

**Products from  
multiple  
manufacturers in  
one order**

# Performance Metrics



## Benefits of AccessRH: Key Indicators

Improved delivery performance for select RH commodities

- Wait time savings (inventoried items)
- Number of shipments from inventory; clients
- Forecasts to suppliers for a range of items
- On-time delivery

Expanded client access to quality, affordable RH commodities

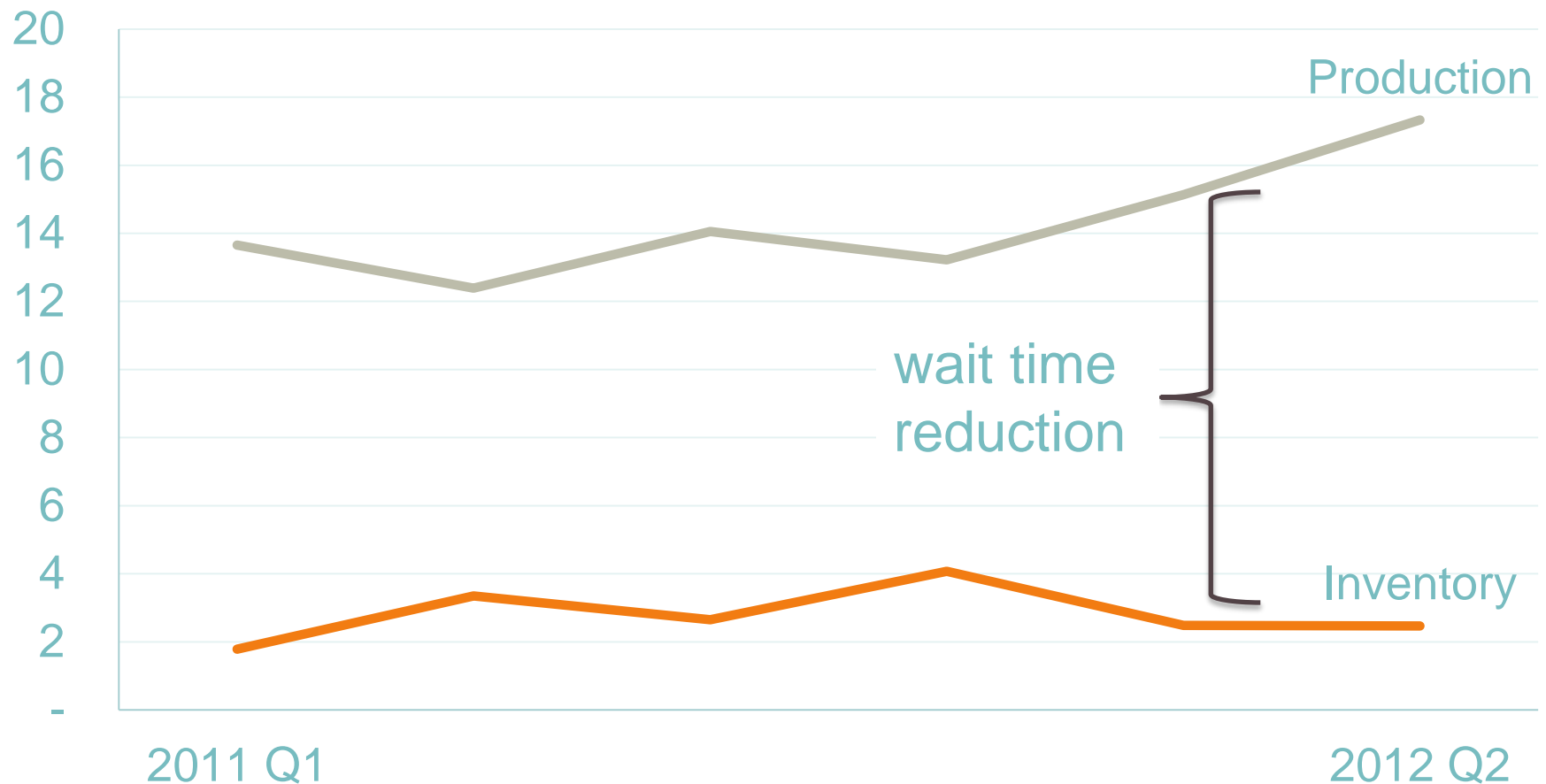
- Client feedback
- Clients (number, type, geographic range)
- Marketing and outreach activities

Enhanced client access to consolidated, up-to-date information relevant for planning, ordering and managing RH supplies procurement

- Client feedback
- Usage of tools/resources
- Up-to-date and accurate data
- Data coverage



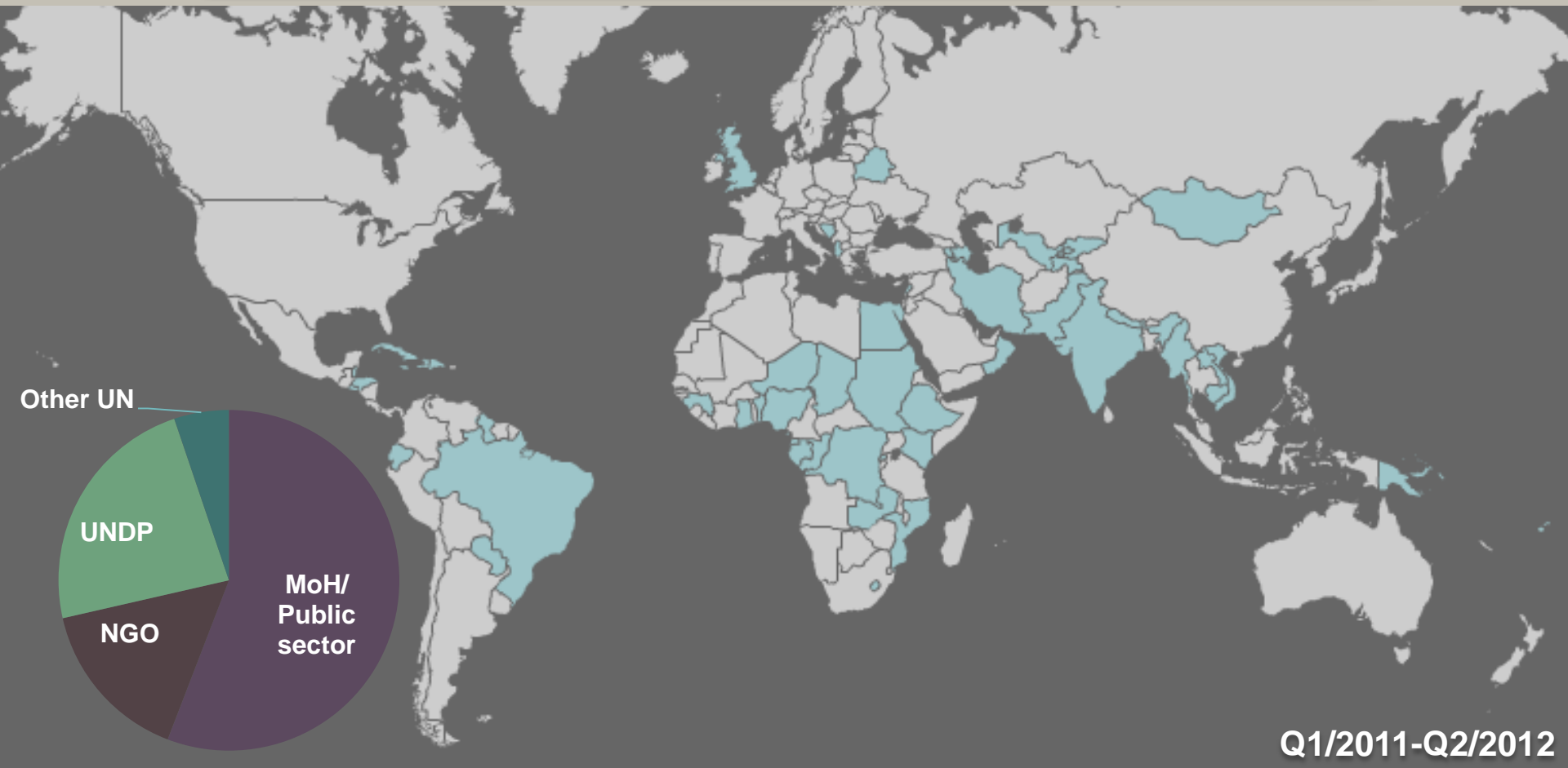
# Wait time for condoms decreases by about 11 weeks



AccessRH has delivered over **253 million** condoms from inventory



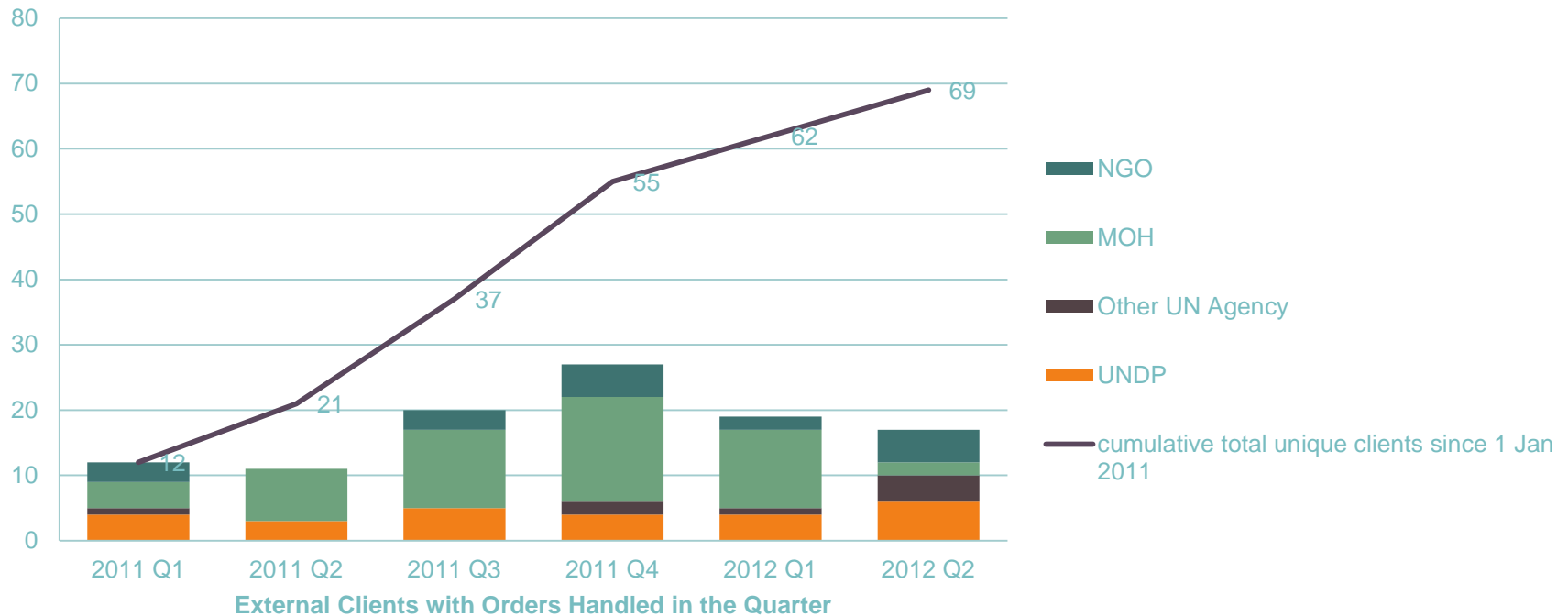
## 63 External Clients in 45 Countries Value of Orders: 27 million USD



Q1/2011-Q2/2012

# External Clients: Number, Type 2011- 2012

## External Clients by Type - 2011 & 2012



## Client Feedback: 2012 H1

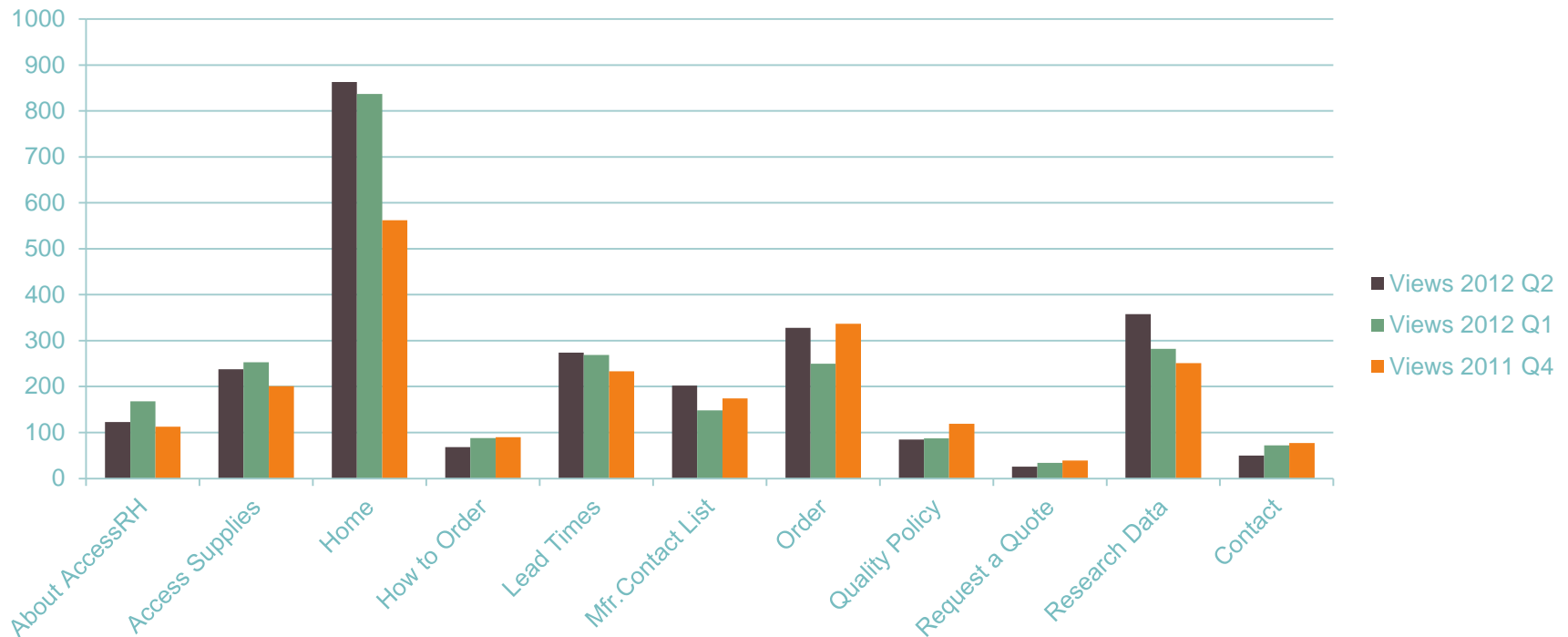
**“In comparison with other sources the price was most acceptable”**

AccessRH Client Feedback Survey 2012

- ✓ 67% report orders arrived according to the **schedule** provided
- ✓ 80% expressed satisfaction with product **quality**
- ✓ 73% expressed satisfaction with product **affordability**
- ✓ 87% satisfied with **service level and communication**

## Which pages are visitors viewing?

Views: 2012 Q2 vs. 2012 Q1 vs. 2011 Q4



# How Complete is RHInterchange Data?

	Year					
	2005	2006	2007	2008	2009	2010
<b>Value in RHI</b>	\$ 142,941,687	\$ 132,074,356	\$ 179,524,254	\$ 193,792,887	\$ 202,880,337	\$ 193,440,302
<b>Value in DSR</b>	\$ 207,518,815	\$ 208,554,702	\$ 223,156,613	\$ 213,728,167	\$ 238,800,882	\$ 235,163,014
<b>% of DSR in RHI</b>	69%	63%	80%	91%	85%	82%

## AccessRH Market Research

**8  
countries  
across  
4 regions**

**154  
participants**

**MoH,  
UNFPA CO,  
NGO and  
global  
stakeholders**

### Objectives

- Explore needs of existing and potential clients
- Analyze AccessRH offering
- Elucidate incentives and barriers to use
- Increase awareness of AccessRH



## Market Research Results: Using AccessRH



## Market Research Results: Using AccessRH

Help address barriers and challenges

Spread the word about AccessRH

Funding for 2013-2016 project



### BARRIERS

Upfront payment

Local bidding requirement

Local product regulations

In-country logistics

Customs clearance

Language issues



**AccessRH**

**Access to reproductive health  
supplies starts here**

**[www.MyAccessRH.org](http://www.MyAccessRH.org)**