Analyzing total market approaches for family planning

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Outline

- 1. What is missing from TMAs?
- 2. Our process
- 3. What is next?
- 4. Questions for you



What is missing?

- Need further clarity on:
 - 1) How total market approaches are enabled
 - 2) What steps can be considered good practice
 - 3) If and how impact from total market approaches can be measured
- Addressing these questions through white paper to be finalized in early 2013



Purpose of paper and intended audience

Purpose

- To develop good practice hypotheses that seem to be associated with positive impacts of family planning total market approaches by considering experiences in up to six countries.
- To develop recommendations for work in this field moving forward.

Audience

- Practitioners and implementers
- Funders

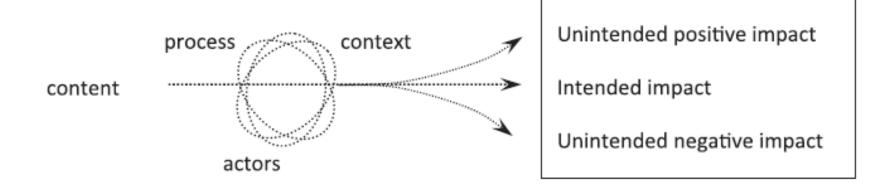


Our process

- Policy analysis framework
- Country selection
- Information gathering process
- Analysis plan

Policy Analysis Framework

Framework for the process of policy change:



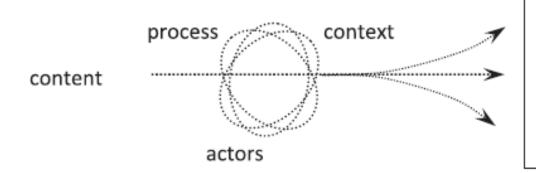
Hercot D, Meessen B, Ridde V, Gilson L. Removing user fees for health services in low-income countries: a multi-country review framework for assessing the process of policy change. *Health Policy and Planning*. 26(Supplement 2):ii5-15; 2011.

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Content

- Intentional government leadership and coordination
- Engaging the entire market for family planning products and services
- Supporting a range of partners to reach market segments they have comparative advantage to reach
- With goal of enhancing equity and sustainability in the family planning market

Policy Analysis Framework



Unintended positive impact

Intended impact

Unintended negative impact

Hercot D, Meessen B, Ridde V, Gilson L. Removing user fees for health services in low-income countries: a multi-country review framework for assessing the process of policy change. *Health Policy and Planning*. 26(Supplement 2):ii5-15; 2011.

Country selection

Two processes:

- General literature review using key search terms to identify any potential countries with total market approaches – identified 36 countries
- Methodology developed based on: donor graduation from family planning assistance, availability of national population survey data, private sector source of supply – identified 15 countries



4 case study countries

Albania
Azerbaijan
Ecuador
Egypt
Georgia
Ghana
Indonesia
Jordan
Mexico
Morocco
Paraguay
Peru
Philippines
Thailand
Turkey



Analysis plan

Strength of these enabling factors:

- Sustained coordination and engagement of all sectors
- Stimulus factor
- Effective champions
- Thorough option appraisal
- Well-designed pilot projects

Challenges:

- Retrospective
- No causality



What is next?

- Considering analyzing one more country
- Working with in-country consultants and experts to provide feedback on desk-based reviews and data
- Using desk-based reviews and information from consultants and experts, final white paper will be written to assess how total market approaches can be enabled and enhanced going forward

Questions for you

- To what extent is the policy analysis model applicable?
- Do you recommend additional countries to consider?
- Can we measure impact?
- Does this work benefit / align with what you are doing?

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