





A BUSINESS APPROACH TO TRANSFORMING PUBLIC HEALTH SYSTEMS



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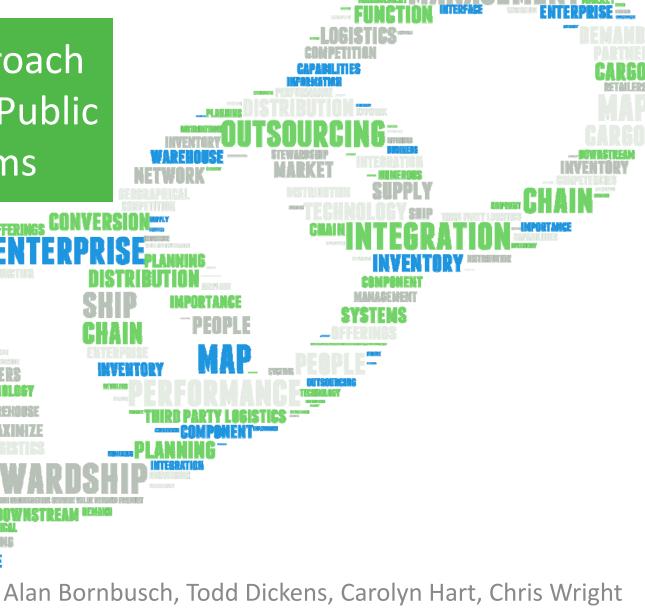








A Business Approach to Transforming Public Health Systems



Building a supply chain that will meet future needs...



What is the way forward?

Recognize a government's role is one of stewardship in achieving common development goals







Recognize the multiplicity of players and diversity of supply chain options

Leverage multiplicity and diversity through greater integration

PUBLIC PROCUREMENT UNITS
DRUG REGULATORY AUTHORITY
CENTRAL MEDICAL STORES
SUPPLIERS
PRIVATE DISTRIBUTORS
DISTRICT STORES
QUALITY ASSURANCE LABS
HEALTH INSURANCE
COMMUNITY HEALTH WORKERS
SERVICE DELIVERY POINTS

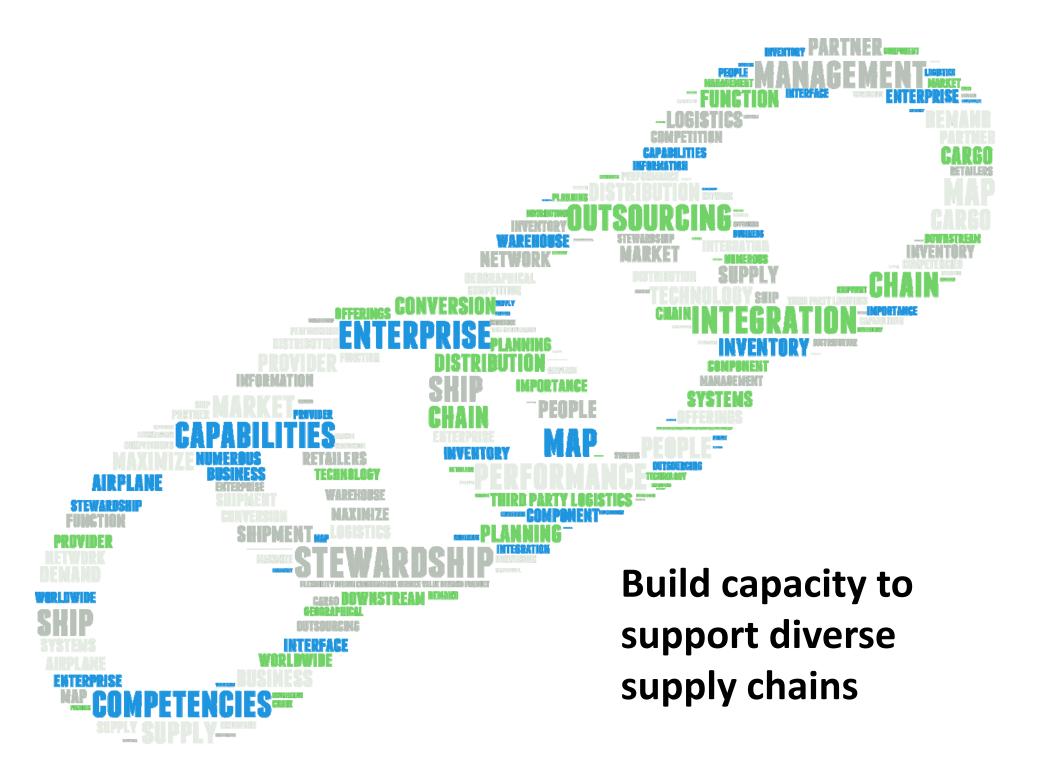




Understand the broader public health outcomes that supply chains should be designed to support

Lead the change from ownership to stewardship





Position Supply Chains for the future

Know your business

Focus on what only you can do

Learn from the commercial sector

Pursue diversity

This is the time to act

Questions?







