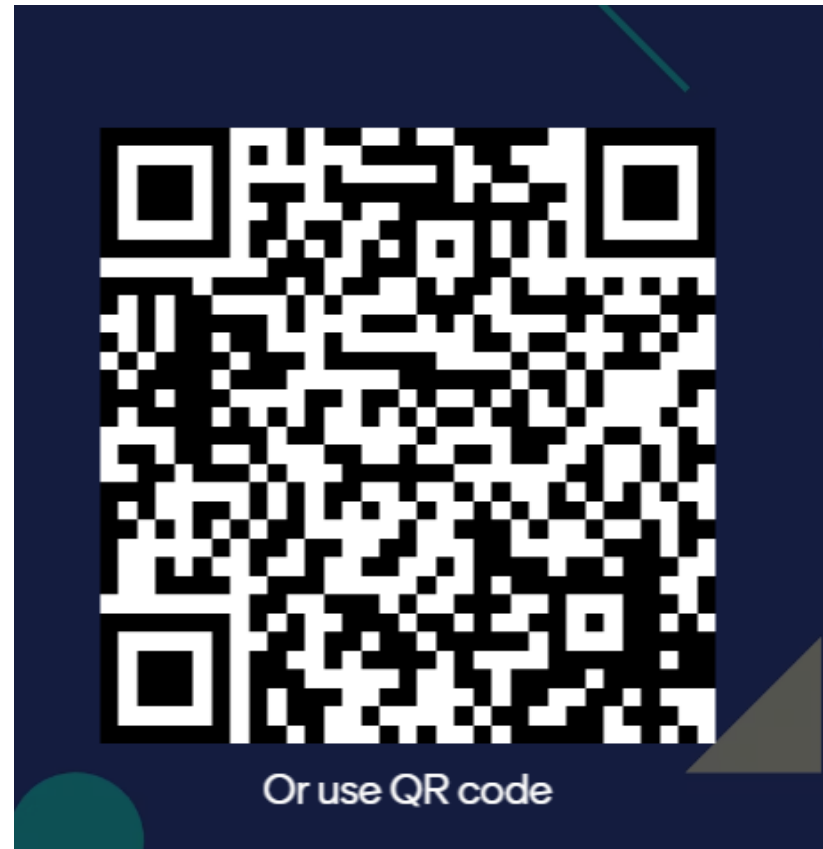


PPH: Opportunities for improved health outcomes and cost-savings - Heat-stable Carbetocin as a use-case in product introduction

Dr. Olatunde Amode, CHAI Nigeria
Jeffrey Jacobs, MSD for Mothers

Ice-breaker

Go to www.menti.com
Enter the code: 3251 2466



Introducing Heat-stable Carbetocin as a cost-effective maternal health care commodity to improve health systems resilience in Nigeria

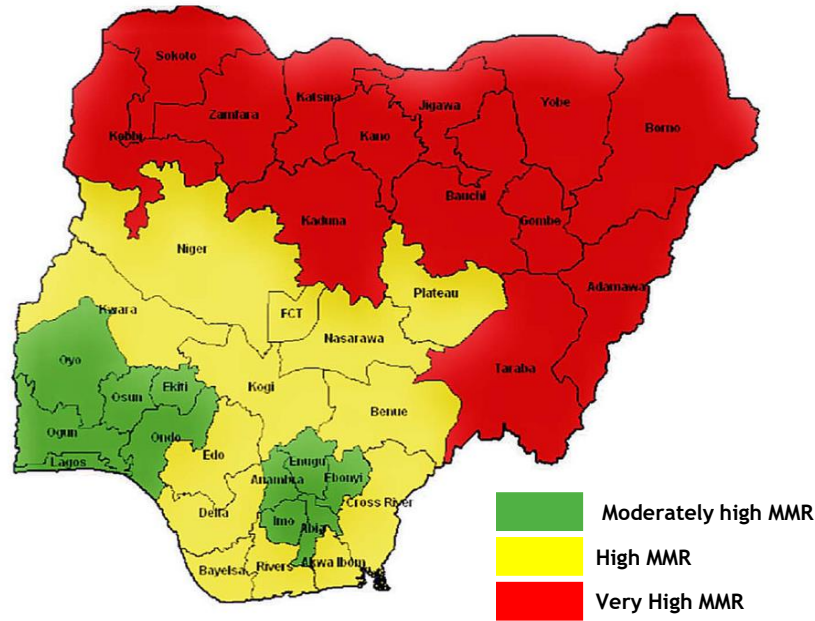
- Olatunde Amode, Clinton Health Access initiative



Presentation outline

- **Background and Context**
- **Postpartum hemorrhage burden in Nigeria**
- **Heat stable carbetocin introduction in Nigeria**
- **Predictive analysis of cost-effectiveness of heat stable carbetocin**
- **Conclusion**

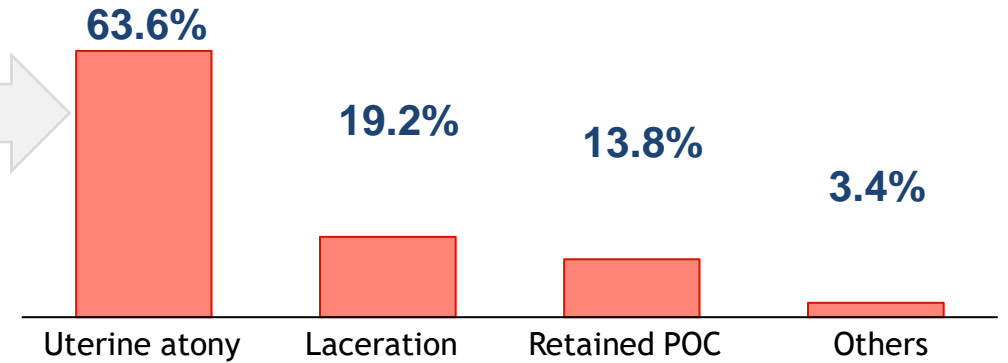
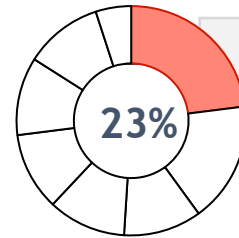
Obstetric Hemorrhage is a leading cause of maternal death contributing about 23%. Uterine atony is the commonest cause of PPH



82,0000

Maternal deaths per annum

Nigeria has a maternal mortality ratio of 1,047 per 100,000 live births, with a women standing a 1 in 19 life-time risk of maternal death¹.



213,401,323

Population



53,350,330

Women of Reproductive Age

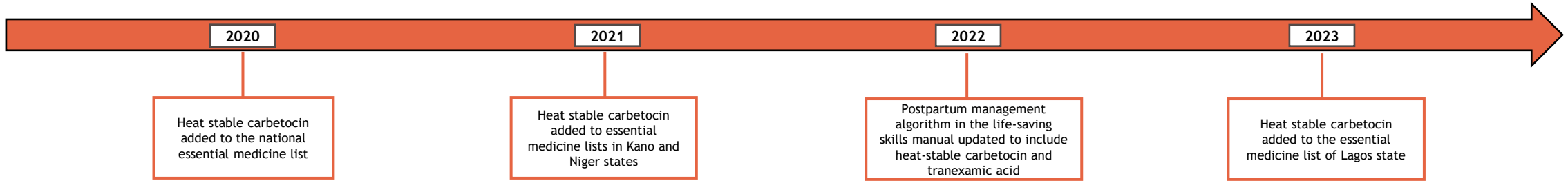


7,900,000

Births per annum

- Administration of a uterotonic after birth is the most effective tool for prevention and treatment of PPH.
- A quality audit uterotonics from health facilities and pharmacies found that up to 74% of oxytocin and 34% of misoprostol samples failed quality test².
- Skilled birth attendance rate is 51% with variations across different states of the country³.

The Smiles for Mothers project (2020 - 2023) piloted the use of heat stable carbetocin for PPH prevention in 3 states in Nigeria



Facilities engaged

(3 Tertiary HFs, 75 secondary HFs, 9 PHCs)

87



Health workers trained

(770 doctors, nurses or midwives, 137 pharmacists)

907

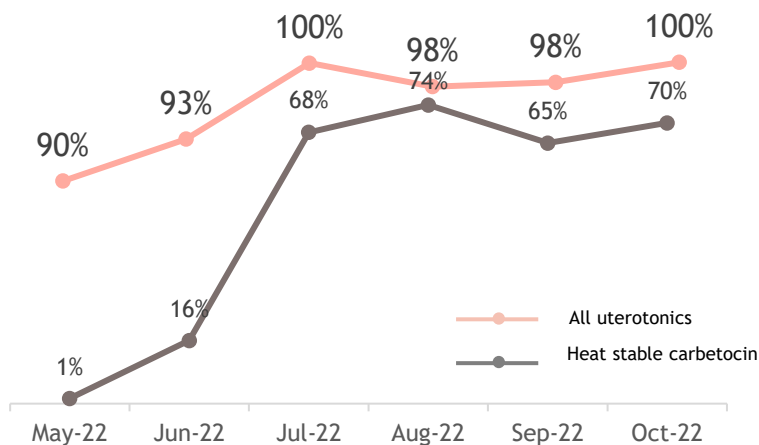


Women reached

101,531 of 2,032,828

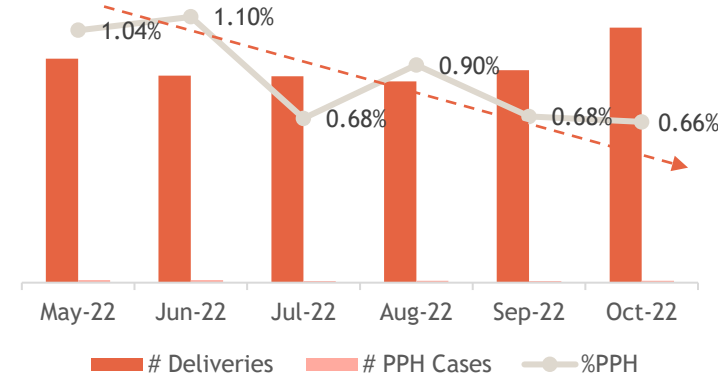
5%

Uterotonic Administration (n=18)



Total uterotonic administration increased as HSC utilization increased from 16% at introduction to 70% at the end of the study period

PPH Incidence (n=18)



Downward trend in PPH incidence with a 36.5% decrease recorded in all deliveries

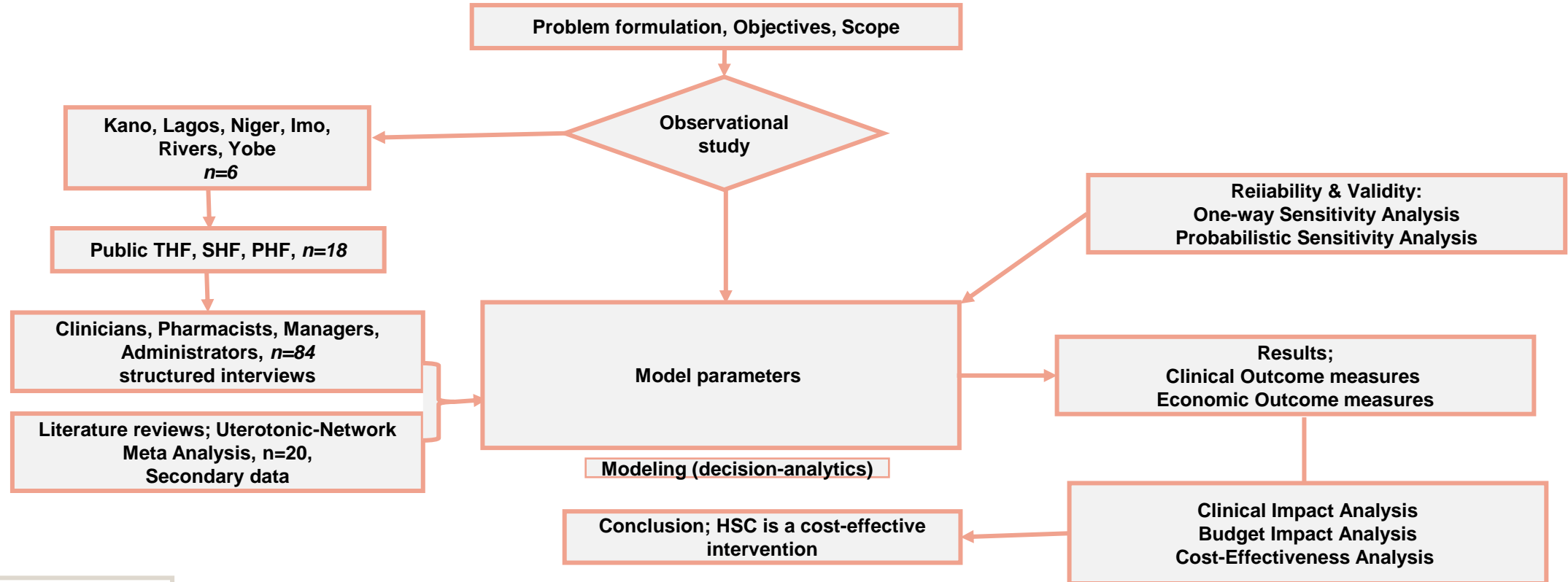
SfM Nigeria conducted a cost-effectiveness analysis from November 2020 to December 2021 using a predictive analytic model

Aim

To determine the relative cost-effectiveness of Heat-Stable Carbetocin compared with the current standard of care for PPH prevention in Nigeria

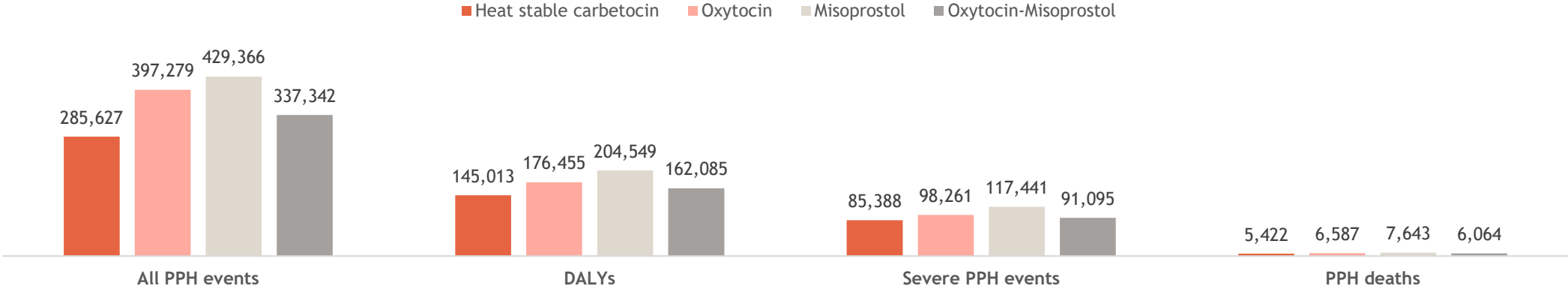
Objectives

- 1 To assess the cost-effectiveness of heat-stable carbetocin for the prevention of PPH compared to oxytocin, misoprostol, and oxytocin-misoprostol combination.
- 2 Support the development of an investment case for new uterotonic introduction in Kano, Lagos, Niger states, Nigeria and other low and middle-income settings.



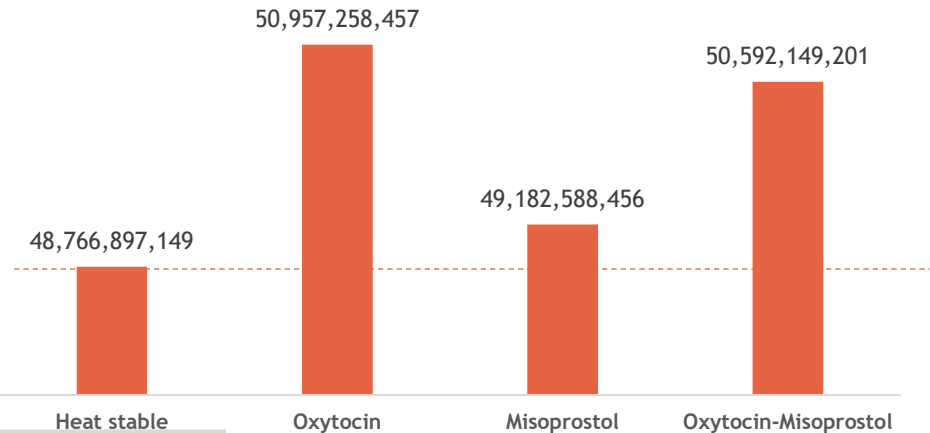
Heat-stable Carbetocin is found to be more cost-effective compared to oxytocin, misoprostol and oxytocin-misoprostol combination for PPH prevention

Using HSC for PPH prevention is associated with less PPH deaths and less DALYs when compared to oxytocin, misoprostol and oxytocin-misoprostol combination.

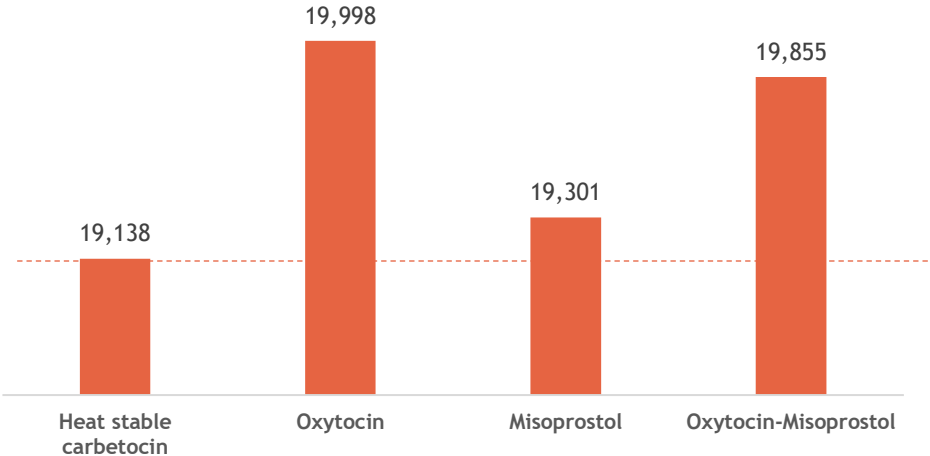


The use of heat stable carbetocin for PPH prevention comes at a lesser cost to the healthcare system, with lower PPH events driving this cost differential.

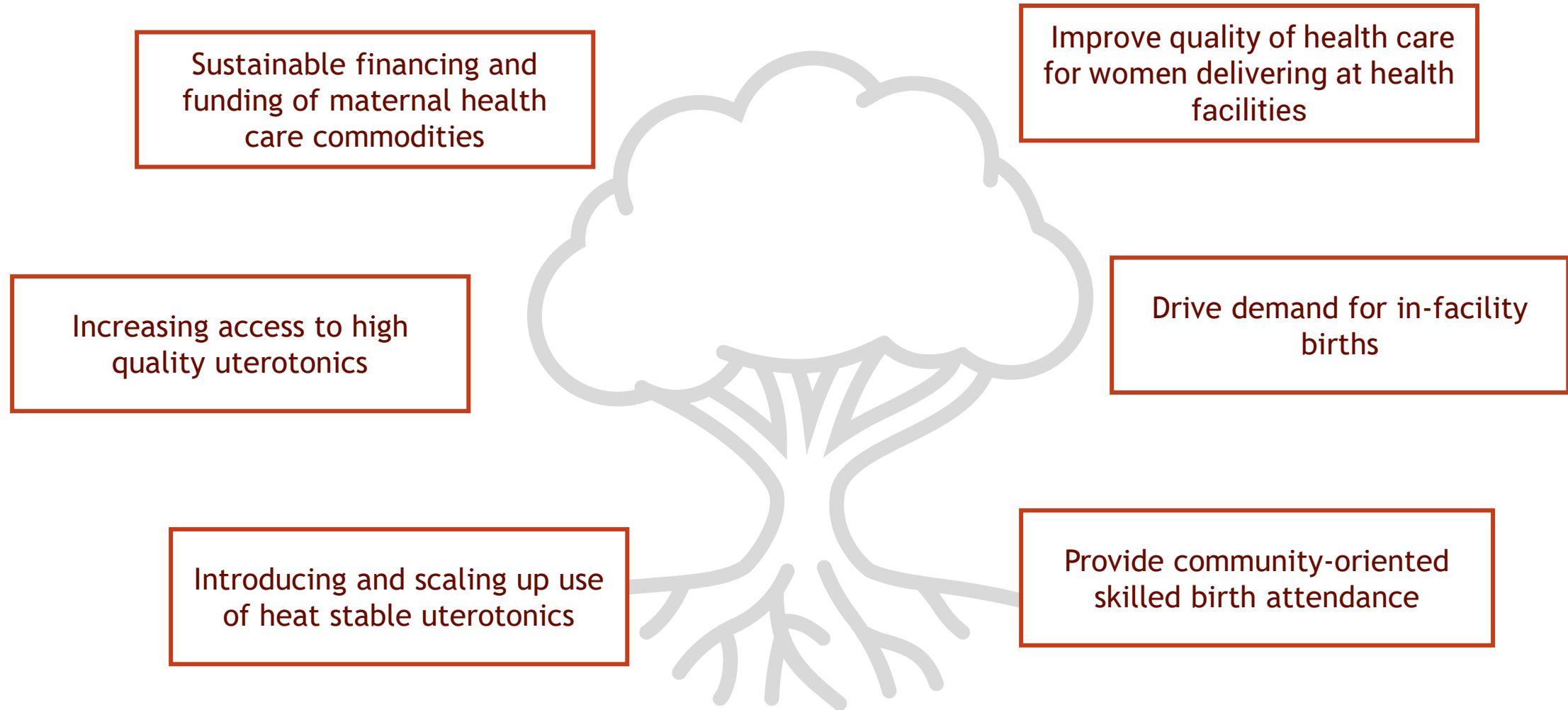
Total costs (€) for all births



Total costs (€) per woman



Adopting context-specific design-thinking approaches to tackle challenges in the PPH care will improve maternal care delivery and health outcomes



THANK YOU

The Smiles for Mothers project (2020 - 2023), including the research summarized in this document, was supported by funding from MSD, through its MSD for Mothers program. The content of the presentation is solely the responsibility of the authors and does not represent the official views of MSD. MSD for Mothers is an initiative of Merck & Co., Inc., Rahway, N.J., U.S.A.

A Private Public collaboration model to accelerate introduction of a maternal health drug on the EML in public health sector

- Jeffrey Jacobs, MSD for Mothers

UN Commission on Life Saving Medicines highlights serious quality problems in uterotonics across low- & middle-income countries with limited tangible solutions



UN COMMISSION ON LIFE-SAVING COMMODITIES FOR WOMEN AND CHILDREN

Commissioners' Report
September 2012



- 2012 report identified serious uterotonic quality problems, among 13 RMNCH medicines, across LMICs¹
- Specific recommendations were proposed to address the issue:
 - ~~Thermo-stable oxytocin formulation~~
Too expensive (via pilots)
 - ~~Temperature monitoring devices for oxytocin packaging~~
 - ~~Oxytocin pre-packed, single-use injection devices for lower cadres~~
 - ~~Non-parenteral inhalation/intranasal spray, dried (dry powder)~~
 - Non-parenteral inhalation/intranasal spray-dried (dry powder)

- Remaining recommendation: highest probability of success to formulate and with reasonable go-to-market timeline
 - Thermo-stable oxytocin formulation

¹ WHO. Survey of the quality of medicines identified by the United Nations Commission on life-saving Commodities for Women and Children. Geneva: World Health Organization; 2015. Available from: <http://apps.who.int/medicinedocs/documents/s23209en/s23209en.pdf>

Collaborating to accelerate introduction of a thermo-stable uterotonic on the EML into the public health sector

Critical scientific & technological advances for sustainable global development

Thermo-stabilizing mechanisms for preserving vaccines & other temperature sensitive, lifesaving pharmaceuticals so that they do not require refrigeration

...the long-term solution is to obviate the need for refrigeration altogether.

- Problem Statement:

- *Sub-optimal outcomes of uterotonics in preventing PPH*

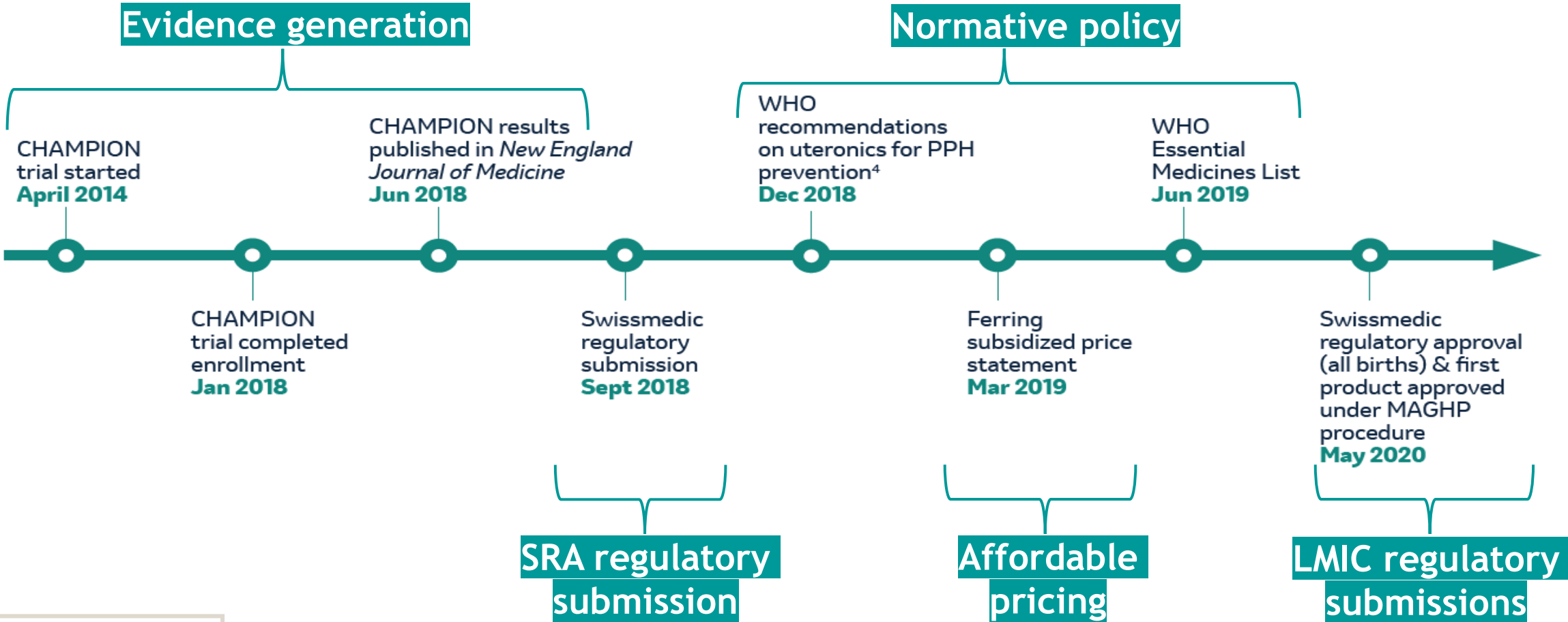
- Prioritized carbetocin thermo-stable formulation

- *15+ years of safe & efficacious use preventing PPH in C-section births in HIC/UMICs*

Source: “50 Breakthroughs: Critical scientific and technological advances for sustainable global development”, Lawrence Berkely National Lab, 2014; <https://ligtt.org/50-breakthroughs>

Collaboration on heat-stable carbetocin led to new evidence, WHO normative policy inclusion, affordable pricing and SRA & LMIC NRA approval

- Objective: advance a proprietary formulation of carbetocin to prevent PPH designed to be stable..., even in hot and tropical climates (ICH climatic zone IV)



#RHSUPPLIES2023

SRA = Stringent Regulatory Authority; NRA = National Regulatory Authority

Collaboration on country translation of global normative PPH policy led to inclusion of heat-stable carbetocin on the Essential Medicines List of at least 12 LMICs

Status: Heat-stable carbetocin inclusion into:

	Country	EML	National guideline
1	Burkina Faso	Updated	Updated
2	Côte d'Ivoire	Updated	Update pending
3	DRC	Updated	Updated
4	Ethiopia	Update pending	Updated
5	Ghana	Updated	Updated
6	Kenya	Updated	Updated
7	Liberia	Updated	Updated
8	Nigeria	Updated	LSS updated
9	Rwanda	Updated	Updated
10	Senegal	Drafting	Drafting
11	Sierra Leone	Updated	Updated
12	South Sudan	Updated	Drafting
13	Uganda	Updated	Updated
14	Zambia	Updated	Update pending

Implementation Research
(publications pending)

Feasibility, acceptability & appropriate use of heat-stable carbetocin studies conducted in at least nine (8 SSA & India) countries

- Updated
- Drafting
- Update pending

Multi-country analyses show heat-stable carbetocin is cost-effective compared to oxytocin, misoprostol & oxytocin+/-misoprostol for the prevention of PPH

Administering heat-stable carbetocin for PPH prevention:

Countries modeled*

India (*published*)

Nigeria (*publication pending*)

Uganda (*preliminary results*)

vs. Oxytocin

vs. Misoprostol

vs. Oxytocin+/-
Misoprostol

Saves direct
medical costs
of

Reduces
all PPH events
by

Reduces
severe PPH events
by

1% - 4%

28% - 40%

13% - 15%

1% - 4%

33% - 51%

27% - 38%

1% - 4%

18% - 30%

7% - 12%

Carbetocin Ferring (heat-stable formulation of Carbetocin) for the prevention of PPH

- is specifically designed to address limitations in refrigeration in cold-chain transport and storage in the public sector of low- & lower-middle income countries, where more than 90% of PPH-related deaths occur.
- is cost-effective compared to oxytocin and misoprostol for the prevention of PPH, as a result of fewer PPH events and reduced use of additional uterotonics, blood transfusions and healthcare resources, such as cold chain. *Carbetocin Ferring* can save not only women's lives, but also millions of public healthcare dollars.
- *Carbetocin Ferring* is available at a not-for-profit, accessible price for public-sector & not-for-profit healthcare facilities in low- & lower-middle income countries.
- is WHO Prequalified, is included in the WHO Essential Medicines List and the UNFPA Product Catalogue and is manufactured following globally-recognized quality standards (GMP - Good Manufacturing Practice).



Anita with her baby (Nigeria)

Photo: Paul Joseph Brown

THANK YOU